



Why integrated technology is the future for post-acute care



myUnity® by Netsmart offers a single integrated platform that can share information across multiple systems and care settings.

myUnity by Netsmart:

A single integrated platform

Regulatory pressures, complex billing systems, tightening reimbursements and staff shortages in healthcare are not changing. To survive and thrive, home care, hospice and senior living providers will need to prove outcomes, measure results and integrate clinical and financial information.

Post-acute care providers, especially those who offer multiple lines of business (e.g. home care, senior care, skilled nursing, etc.), are often logging into multiple systems across their care settings. Doing so has a cost. And that cost comes in the form of hassle and inconvenience for your staff, siloed care, poor care transitions, census decline and low Five-Star Quality Ratings, not to mention lower margins and higher costs for your business.

But it doesn't have to be that way. Here are five reasons why an integrated technology platform can improve your overall business and help you deliver better care.

1 More efficient care transitions

Transitioning care settings should not take so long that they interrupt delivery of care. An integrated platform allows you to maintain a single record, streamlining the process from referral to admission, which means a person can receive care quickly.

What's more, as an individual moves across the continuum of care within your organization, an integrated platform moves the relevant data with them.

When someone moves from assisted living to skilled nursing, all the information immediately moves with them, including the care plan, demographics, names

of physicians, allergies, related parties, diagnosis, medications and scheduling. What does that mean for your staff? No manual or duplicate entry, less risk of error and better clinician and resident experience.

2 Less administrative burdens

The shortage of home health and personal care aides is growing: The number of aides needed will grow by 47 percent from 2016 to 2026, according to the Bureau of Labor Statistics. To find and retain the best people, you need modern, convenient and easy-to-use technology that reduces administrative work so staff can spend more time on care. Disconnected tools, several sets of login credentials and multiple systems to master further complicates staff workflow.

Equally important to staff satisfaction is strong communication. It takes a great team to deliver great care to the people you serve. One of the hallmarks of high-performing teams is the ability to communicate across all care teams. A single, integrated platform can be the fuel that drives interdisciplinary communication between the different roles and individuals on your care team.

3 Analytics and population health management

Taking the data from your electronic health record (EHR) to drive better outcomes is key to improving the health of the people you serve. To survive in a value-based reimbursement economy, you need an interoperable platform with analytics, connectivity, population health management and electronic referral management capabilities. Disparate

systems, multiple spreadsheets and siloed care approaches won't work as healthcare moves from a fee-based to outcomes-based system.

By using a platform that can aggregate information across your entire organization, you gain the ability to measure quality, optimize processes and report outcomes to health systems and payers. You also get a global view of what is happening across your organization, as well as a specific view of a wing or section of a certain facility. Doing so enables you to derive meaningful insights from the data and make changes to improve care.

4 Connections with hospitals and other providers

Interoperability, the ability to exchange data across different technology systems, is one of the biggest barriers to value-based payment adoption. This will be critical if you want to truly deliver person-centered, value-based care. To track costs, you need data that flows across all systems of care.

An EHR platform that can connect with other healthcare entities gives you the information you need to see a complete picture of a person's health. This connection to the broader healthcare community also enables seamless care coordination and smoother patient transitions, which helps you deliver better care, improve outcomes and reduce costs.

By using a platform with a single connection point, you become connected with healthcare partners across the community. This allows your organization to solidify its position as a preferred referral partner, which is critical as networks continue to narrow.

5 Supports person-centered care

Outcomes are far more likely to improve when providers can collaborate and coordinate a person's care. With one integrated platform, senior living, home care and hospice providers can leverage one system, making it easy to converge clinical, operational and financial workflows. This platform eliminates inefficient, disconnected workflows caused by disparate systems and paper-based processes, all of which hinder the clinician and patient experience, increase your supply costs and interrupt your cash flow because of rejected claims.

As healthcare continues to move to an outcomes-based, person-centered model, it's no secret that it will take more than a traditional EHR for organizations to succeed and thrive.

And that means having a platform that provides you with one patient record, one care plan, one unified bill and a single sign-on for every staff member, all critical elements as the patient and staff experience moves to the forefront.

If you are looking to drive efficiencies, boost referrals, and improve staff and patient experience in your organization, Netsmart can help.

As the largest post-acute care technology provider, our cloud-based platform, myUnity, goes beyond a traditional EHR to make it easier for you to measure results, improve outcomes, and integrate clinical and financial information.

TO FIND OUT WHAT WE CAN DO FOR YOU:

- Visit www.ntst.com/myunity
- Request a demo: <https://www.ntst.com/Request-a-Demo>
- Contact a Netsmart representative: 800.472.5509